



German Agency for Technical Cooperation

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Call for proposals: Analysis of the market potential for energy efficient stoves in institutions in South Africa.

1. Introduction

ProBEC, currently known as the Programme for Biomass Energy Conservation will expand its scope of work, not only in terms of its focus but also in terms of the countries where it is operating. After May 2008, ProBEC will be known as the Programme for Basic Energy Conservation and will be active in four additional countries, namely South Africa, Botswana, Namibia and Swaziland. In preparation for a full-scale programme of work in South Africa, ProBEC is embarking on preparatory activities to inform planning. ProBEC wishes to appoint a consultant to carry out a scoping study on the market potential for improved institutional stoves in South Africa. The following will outline the requirements of the study.

2. Project Objective

The objective of the project is to provide ProBEC with a report detailing the market potential for improved institutional stoves in South Africa. The study should provide information on the following:

- The number and type of institutions that provide cooked meals;
- The energy sources utilized by the various institutions (wood fuel, LPGas, electricity, others)
- How the institution obtains their energy sources – does it pay for energy itself or is the energy source provided
- The scope for energy savings in the institutions
- Quantification of the potential demand for improved institutional wood fuel stoves
- Recommendations for an implementation strategy: institutions to focus on, specific areas, etc.

3. Tender instructions

Tenders should be prepared in two separate components, namely a technical proposal and a financial proposal. Two hard copies of the technical and financial proposals must be submitted in separate envelopes marked as follows:

ATTENTION: Ms Ulrike van Aswegen
GTZ Contracts officer

Technical Proposal/Financial proposalⁱ submission: Analysis of the market potential for energy efficient stoves in institutions in South Africa.

No electronic submissions can be accepted. Hard copies can be mailed to:

GTZ
PO Box 13732
Hatfield
0028

Or hand delivered to
GTZ
333 Grosvenor Street
Hatfield Gardens Block C
Pretoria

Proposals must reach the GTZ Hatfield office in South Africa by close of business on Wednesday 13 February 2008.

ⁱ Whichever is applicable